

Office of the Administrator
P.O. Box 14464
Des Moines, IA 50306-8993



NGAUS
The National Guard Association of the United States



Here's the information you requested!

Because Medicare and TRICARE For Life simply weren't designed to cover all your Hospital and home recovery care expenses...

The NGAUS Insurance Trust Hospital Income and Short Term Recovery Insurance Plan can provide you with valuable cash benefits to help pay for the care and services you may need.

Dear NGAUS/EANGUS Member,

Based on your status as an NGAUS/EANGUS member, **you are now eligible** for a plan that can provide cash benefits to help you with the potential financial exposure caused by an Inpatient Hospital stay and recovery period, the Hospital Income and Short Term Recovery Insurance Plan (RecoveryCare).

This offer is a key privilege for NGAUS/EANGUS members and their spouses. And it's yours, Acceptance Guaranteed. You cannot be turned down for any reason for this NGAUS/EANGUS coverage. However, insurance benefits payable are subject to the policy's Pre-Existing Conditions Limitation.

Return your signed Confirmation Form to enroll.

Here's a brief of the current situation:

Your enrollment opportunity is intended to help you lock into a plan that can provide up to \$8,000.00*-a-year cash benefits (up to \$200.00 a day for 2 twenty-day Benefit Periods per Accrual Year) following a covered Inpatient Hospital Stay ... to help pay the rehabilitation, physical therapy and home health care expenses impacting the financial stability of too many retirees.

As generous as their benefits are, Medicare and TRICARE For Life were not meant to cover everything.

Just because Medicare or TRICARE "approves" your doctor's recommendation for home health care treatment, **they may not cover all of your home health care expenses.**

In fact there are limits on the amounts paid for "approved" care.

And unfortunately, that's left many military retirees and their spouses paying out-of-pocket expenses for "approved" home health care costs.

Here's just one example of how a potential NGAUS/EANGUS member could use this plan*:

Take the case of "Mike Armstrong." With the implementation of TRICARE For Life, he thought his health care worries were over. Even when he had a stroke last year, Armstrong didn't worry too much about paying for his treatments.

He got the care he needed and was in rehab for two full months.

Then he was sent home.

Unfortunately, Armstrong's doctor says he still needs physical therapy and a nurse to check in on him. Although Medicare "approved" his treatments, it limited what it would pay.

Armstrong doesn't want to "settle" for less ... so he's paying the difference out of his own pocket (to the tune of \$450.00 a week).

*This testimonial is illustrational only.

A SOLUTION TO HELP COVER HOME RECOVERY EXPENSES

NGAUS/EANGUS has endorsed this plan because the reality is retirees are left with significant out-of-pocket expenses.

We went straight to The Hartford¹ to negotiate a plan ... designed to provide a benefit to help pay home health care expenses for you.

The result? NGAUS Insurance Trust RecoveryCare Plan.

In a nutshell, RecoveryCare could be part of your home health care safety net ...

This offer is reserved exclusively for NGAUS/EANGUS members and their spouses.

When you sign and return your Confirmation Form, you'll lock in a valuable pair of cash benefits:

- **Up to \$8,000.00* a year (\$200/day)** for members under age 80 (up to \$4,000.00 a year for members age 80 and over) for home health care — whether it's for rehabilitation, nurse visits, physical therapy, speech or occupational therapy, homemaker services or more. You'll collect \$200.00 a day (up to \$8,000.00* a year) for each day you need home health care — on top of any benefits paid by Medicare or TRICARE For Life.
- **Desirable** cash benefits for each Inpatient Hospital and Skilled Nursing Facility stay due to a covered injury or sickness — with NO LIMIT on the number of times you can collect each year as long as your Periods of Confinement are unrelated and separated by more than 90 days. After your first day of an Inpatient Hospital stay, you'll collect \$750.00. After you've been an Inpatient in the Hospital and/or Skilled Nursing Facility for 14 days, you get an additional \$500.00. After 30 days of Confinement, you'll collect \$200.00 more. That's up to \$1,450.00!

And tapping into your RecoveryCare benefits couldn't be easier.

You can collect up to \$1,450.00 in Hospital Benefits. Then, following a Covered Inpatient Hospitalization, as soon as Medicare or TRICARE approves one or all of the home health care treatments your doctor recommends, RecoveryCare kicks in up to \$8,000.00* (\$200/day) in home health care benefits.

NGAUS INSURANCE TRUST INSISTED ON THESE PRIVILEGES FOR YOU

The RecoveryCare cash benefits listed herein can be valuable for NGAUS/EANGUS members covered by Medicare or TRICARE For Life.

But the key advantages don't end with cash benefits. You'll rest easier with:

- **Affordable group rates.** The cash benefits for Inpatient Hospital care needed due to a fall ... a serious infection ... a car accident ... even a single heart attack can offset years of RecoveryCare premiums. RecoveryCare should easily fit into almost any budget with economical rates starting at 66¢ a day.
- **Coverage for the long haul.** Unlike other plans that end when you reach a certain age, you can count on RecoveryCare ... even if you're fortunate enough to live to 100.

You will not get cash benefits for any current health conditions until you've been in the program for 6 months or gone 6 months without medical treatment for that condition (whichever comes first).

- **Coverage for your spouse.** Because women generally outlive men, a plan like RecoveryCare could be important for your spouse. That's why we urge you to strongly consider activating coverage for both you and your spouse (both must be over age 65) when you sign your Confirmation Form.

Plus, RecoveryCare stands by your spouse ... even if something happens to you. As a result, this cash benefit plan can be part of the safety net for your spouse.

Unfortunately, shortfalls in home health care benefits are a reality for every American relying on Medicare or TRICARE For Life.

But please remember:

RecoveryCare—**specifically tailored to provide a benefit to aid with home health and hospital confinement expenses**—is not available to the general public.

SEND NO MONEY NOW.

Please sign and return your Confirmation Form.

Yours in Service,



Timothy R. Weber, Partner
Mercer Health & Benefits Administration LLC
NGAUS Insurance Trust Administrator
License #17526255

P.S. You'll be placed on our "Active Benefits" List. As soon as we receive your signature on the enclosed Confirmation Form, we'll immediately update your records and add your name to the NGAUS RecoveryCare "Active Benefits List". You can rest assured that you've locked in the opportunity to make this coverage part of your financial safety net.

*At age 80, Home RecoveryCare Benefits reduce to a maximum of \$4,000.00—one 20-day period a year.

Please read the enclosed materials for more information (including costs, exclusions, limitations, reduction of benefits and terms of coverage).

¹ The Hartford® is The Hartford Financial Services Group, Inc., and its subsidiaries, including issuing company Hartford Life and Accident Insurance Company.

Policy Form # SRP-1151 A (HLA) (5871)
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L1E-NGAUS

NGAUS Insurance Trust Hospital Income and Short Term Recovery Insurance Plan (RecoveryCare) Myths & Facts



NGAUS
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4 MYTHS That Could Impact Your Financial Safety-Net

MYTH #1: With the implementation of TRICARE For Life, all health care expenses are covered!

Not entirely. As generous as Medicare and TRICARE For Life (TFL) are, they just weren't designed to pay for everything. Rehabilitation and home recovery care are two telling examples. Just because Medicare and TRICARE "approve" your home health care treatment, don't count on them paying 100%. In fact, Medicare and TRICARE may limit how much it will cover for rehabilitation and home health care, even after "approval."

MYTH #2: At my age, I'll never need home health care. If anything ever happens to me, it'll be fast.

That's a popular belief. Unfortunately, that may have cost many Americans dearly. Hospital stays appear to be shorter all the time, even serious illnesses and heart surgeries may now be followed by recuperation and/or physical therapy at home. As a military retiree, this trend can impact your nest egg. That's because Medicare and TRICARE For Life limit their benefits for home health care and recuperation treatments.

MYTH #3: You get what you pay for. To lock in meaningful health care benefits, you'd pay an arm and a leg.

Much like NGAUS/EANGUS work on behalf of all military personnel on Capitol Hill, this is a case where members working together can accomplish more than one individual. NGAUS Insurance Trust oversees the coverage for thousands of NGAUS/EANGUS members and their families. As a result, we have negotiated affordable group rates.

For example, NGAUS/EANGUS members under age 69 pay 66 cents a day. If you're 70 to 74, the cost is 92 cents a day.

MYTH #4: Home health care can't be that expensive. I'll just pay for whatever I need out of my own pocket.

That assumption could cost you. Just a few visits from a health aide could take a bite out of your wallet. And what about costs associated with more long-term rehabilitation needs for an Injury like a broken hip or ankle? Multiple home health care treatments, home care and homemaker services, special equipment and special medications could mean bills—often paid out of your own pocket.

7 FACTS That Could Help Your Nest Egg

FACT #1: Medicare and TRICARE For Life have some limitations on the home health care they'll pay for.

That's why a plan such as RecoveryCare may be important for NGAUS/EANGUS members and spouses. RecoveryCare can put up to \$8,000.00* cash benefits a year (\$200/day) in your pocket ... to help cover the out-of-pocket expenses surrounding home health care treatment. As long as Medicare or TRICARE approves just one of your home health care expenses, NGAUS Insurance Trust RecoveryCare kicks in with valuable cash benefit payments — sent directly to you, or anyone you may choose.

FACT #2: With the limitations imposed by Medicare and TRICARE, NGAUS Insurance Trust RecoveryCare can help.

After a Covered Inpatient Hospitalization, you or anyone you choose can collect right away ... \$200.00-a-day cash benefits (up to \$8,000.00* a year to a maximum of 40 days per accrual year) starting with your first home health care treatment. Plus, you'll lock in up to \$1,450.00 cash benefits for every Inpatient Hospital and/or Skilled Nursing Facility stay for a covered Injury or Sickness — even if you don't need home health care afterwards.

After your first day of an Inpatient Hospital stay, you'll collect \$750.00. After a 14 day Inpatient Hospital, you'll get an additional \$500.00. After 30 days in the Hospital as an Inpatient, you'll collect another \$200.00.

Note: Periods of Confinement in a Hospital and/or Skilled Nursing Facility separated by less than 90 days and due to the same or related causes are considered part of the same Period of Confinement.

*At age 80 this benefit reduces to up to \$4,000.00 a year, and one 20-day benefit period per accrual year.

FACT #3: You are GUARANTEED ACCEPTANCE.¹

As a member of NGAUS/EANGUS, age 65 or older and enrolled in Medicare or TRICARE, you cannot be turned down—RecoveryCare is yours as soon as you sign and mail back your enclosed Confirmation Form and we receive your first quarterly premium payment. Your spouse is also guaranteed acceptance for coverage if age 65 or older, enrolled in Medicare or TRICARE and not legally divorced or separated from you.

FACT #4: NGAUS/EANGUS RecoveryCare cash benefits can help you stay in better control of your health care choices.

Using RecoveryCare to help cover the out-of-pocket expenses chosen by you for any extra home health care can mean being in charge of your home health care decisions. To put it plainly, RecoveryCare can provide a benefit to help with the struggle of paying for home health care — without sacrificing your savings to pay for treatments your doctor recommends.

FACT #5: NGAUS/EANGUS held the line on costs to ensure economical group rates.

When the financial exposure to home health care costs first became apparent with Medicare and TRICARE, we talked to NGAUS/EANGUS members and their spouses. Then we worked with a benefit company, to create a plan that was just what your fellow members asked for.

The result is valuable protection that is affordably priced.

Affordable Monthly Rates!

Age	Member or Spouse
65–69	\$19.95
70–74	\$27.95
75–84	\$39.95
85+	\$47.95

You'll be billed quarterly. **If applicable, an additional \$2 billing fee will be included on your billing notice payable to the administrator. To save the fee, select Electronic Funds Transfer (EFT) as a safe and secure payment option.** Member and Spouse rates are based upon their individual age. You cannot be singled out for a rate increase. Rates and/or benefits may be changed on a class basis. Rates are based on your attained age and increase as you enter a new age category. At age 80, Home RecoveryCare Benefits reduce to a maximum of 20 days per accrual year (one benefit period) to a maximum of \$4,000. The Hospital and/or Skilled Nursing Facility Benefits remain the same and remain unlimited, regardless of how many times you're admitted as long as your Periods of Confinement are unrelated and separated by more than 90 days.

FACT #6: RecoveryCare cash benefits can stand by you for the long haul.

You can rest assured your NGAUS/EANGUS RecoveryCare Program can be right behind you ... no matter what your age. Age 90? RecoveryCare can be there. If you're lucky enough to reach 100? RecoveryCare can still be by your side.

As a NGAUS/EANGUS member in good standing, you are cleared to keep RecoveryCare for the long haul as long as you pay your premiums when due, you remain a member of NGAUS/EANGUS, and the Master Policy stays in force. Your spouse's coverage will remain in force as long as he/she continues to meet the eligibility standards, your coverage remains in force and premiums are paid.

This coverage is available only for residents of the United States excluding AK, AL, AZ, DE, FL, HI, IA, ID, IN, LA, MD, ME, MI, MN, MO, MT, NH, NM, OR, TX, WA, WV and WY.

FACT #7: Your RecoveryCare protection can be up and running right away.

Even if you feel great today, it makes sense to enroll for your guaranteed acceptance! RecoveryCare benefits right away. As soon as we receive your signature on your Confirmation Form and first premium payment, we'll get your RecoveryCare cash benefits put in force effective the first day of the following month.

Your acceptance in this plan is guaranteed. Benefits payable are subject to the policy's Pre-Existing Conditions Limitation. You will not be covered for any current condition until after you've been protected by RecoveryCare for 6 months or gone for 6 months without treatment for that condition (whichever comes first).

How RecoveryCare pays CASH BENEFITS

Example #1: How a DIABETIC COLLECTS a \$5,250.00 RecoveryCare CHECK

"Ron Larsen" spent 16 days as an Inpatient in the Hospital when an insulin imbalance led to an infection in his foot. After he was released from the Hospital, "Larsen's" doctor ordered four weeks of physical therapy plus two weeks of daily visits from a home health aide to make sure he's getting along fine with no flare-up on his infection. Medicare approved his physical therapy expenses.

"Mr. Larsen" would collect a \$1,250.00 Hospital benefit PLUS \$200.00-a-day for 20 days (\$4,000.00) in home health care benefits.

TOTAL RecoveryCare BENEFIT: \$5,250.00

Example #2: How a HEART ATTACK COULD LEAD to a \$4,750.00 CASH BENEFIT

Emergency heart surgery landed "Janice Richards" in the Hospital as an Inpatient for seven days. Her doctor ordered IV medications and physical therapy at home plus daily visits from a homemaker service for 20 days to help "Janice Richards" with getting dressed, bathing and preparing meals. Medicare approved her IV Medications and physical therapy expenses.

"Ms. Richards" would collect a \$750.00 Hospital Benefit PLUS \$200.00-a-day for 20 days (\$4,000.00) in home health care benefits.

TOTAL RecoveryCare BENEFIT: \$4,750.00

The above names and situations are fictitious examples of how health problems like this could happen and how the RecoveryCare Plan can help.

See why other NGAUS/EANGUS members said YES to RecoveryCare...

Here are just a few of the reasons so many NGAUS/EANGUS Members have enrolled in RecoveryCare:

- Up to \$1,450.00 paid for each Inpatient Hospital and/or Skilled Nursing Facility stay
- Up to \$8,000.00* (\$200/day) a year paid for home recovery benefits
- Affordable rates specially negotiated for NGAUS/EANGUS members
- Fully endorsed by NGAUS/EANGUS
- Satisfaction 100% guaranteed

Exclusions, Limitations and Definitions

Pre-Existing Condition Limitation

RecoveryCare cannot cover any Injury or Sickness (diagnosed or undiagnosed) for which medical care is received by a covered person within the 6-month period before your coverage begins unless you have been free of medical care for that condition for 6 months ending on or after the date your protection begins. After you've been enrolled in the program for 6 months, previous health conditions will be covered.

Exclusions

In addition, the plan does not cover intentionally self-inflicted Injuries, suicide or attempted suicide, whether sane or insane (while sane in Missouri or Colorado).

Definitions

Confined or Confinement means being an inpatient in a Hospital due to Sickness or Injury.

Skilled Nursing Facility and Hospital do not mean any institution or part thereof used primarily as: a rest home or convalescent home; a home for the aged or a place for rest or custodial care; a clinic; or a place for the care of drug addiction, alcoholism or the mentally illness.

This brochure explains the general purpose of the insurance described but in no way changes or affects the policy as actually issued.

Group Policy AGP-5871 Policy [Form # SRP-1151 A (HLA) (5871)] is issued in Washington D.C., and is subject to its laws. In the event of a discrepancy between this brochure and the policy, the terms of the policy apply. All benefits are subject to the terms and conditions of the policy. Policies underwritten by Hartford Life and Accident Insurance Company detail exclusions, limitations, reduction of benefits and terms under which the policy may be continued in full or discontinued. Complete details are in the Certificate of Insurance issued to each insured individual and the Master Policy issued to the policyholder. This program may vary and may not be available to residents of all states.

This limited health benefit plan (1) does not constitute major medical coverage, and (2) does not satisfy the individual mandate of the Affordable Care Act (ACA) because the coverage does not meet the requirements of minimum essential coverage.

This policy provides limited benefits health insurance only. It does NOT provide basic hospital, basic medical or major medical insurance as defined by the New York State Insurance Department.

Your Satisfaction is Guaranteed - SEND NO MONEY NOW -

NAGUS/EANGUS stands firmly behind these exclusive member cash benefits and affordable rates of your RecoveryCare protection.

As soon as we receive your signature on your Confirmation Form, we'll add your name to our "Active Benefits" List and rush you a RecoveryCare Plan Certificate. Please look your Certificate over carefully. Take as long as 30 days to compare the additional benefits that complement Medicare and TRICARE For Life against the home health care and Hospital cash benefits of RecoveryCare. Once you're 100% satisfied, simply pay the premium. If it's not what you had in mind, simply write "cancel enrollment" on your Certificate and mail it back. You'll be under no obligation. No questions asked.

Administered by:



MAKE TOMORROW, TODAY

Mercer Consumer, a service of Mercer Health & Benefits Administration LLC
P.O. BOX 14464
Des Moines, IA 50306-8993

Questions?

Call: 1-800-906-7610
Email: ngaus.service@mercer.com

AR Insurance License #100102691
CA Insurance License #0G39709
In CA d/b/a Mercer Health & Benefits Insurance Services LLC

Underwritten by:



Hartford Life and Accident Insurance Company
Hartford, CT 06155

The Hartford® is The Hartford Financial Services Group, Inc. and its subsidiaries, including issuing companies Hartford Life Insurance and Accident Company.

Policy Form # SRP-1151 A (HLA) (5871) Policy
Number AGP-5871
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SY648P-NGAUS

Important Notice to Persons on Medicare This Insurance Duplicates Some Medicare Benefits

This is not Medicare Supplement Insurance

This insurance a fixed dollar amount, regardless of your expenses, for each day you meet the policy conditions. It does not pay your Medicare deductibles or coinsurance and is not a substitute for Medicare Supplement insurance.

This insurance duplicates Medicare benefits when:

- any expenses or services covered by the policy are also covered by Medicare.

Medicare generally pays for most or all of the expenses.

Medicare pays extensive benefits for medically necessary services regardless of the reason you need them. These include:

- hospitalization
- physician services
- hospice
- other approved items and services

BEFORE YOU BUY THIS INSURANCE

1. Check the coverage in **all** health insurance policies you already have.
2. For more information about Medicare and Medicare Supplement Insurance, review the *Guide to Health Insurance for People with Medicare*, available from the insurance company.
3. For help in understanding your health insurance, contact your state insurance department or state senior insurance counseling program.



NGAUS
The National Guard Association of the United States



NGAUS Insurance Trust Hospital Income and Short Term Recovery Insurance Plan (RecoveryCare) Confirmation Form

SEND NO MONEY NOW! You'll be billed later.

PLEASE PRINT IN INK OR TYPE. DO NOT USE CORRECTION FLUID OR GEL PENS. INITIAL AND DATE ANY CHANGES.

**YOUR ACCEPTANCE IS GUARANTEED¹.
SEND NO MONEY NOW!**

AUTHORIZED FOR:

Name: _____
Last First MI

Add 1: _____

Add 2: _____

City, St., Zip: _____

TO ENROLL:

Send this completed form to:

ADMINISTRATOR

NGAUS INSURANCE TRUST GROUP INSURANCE PROGRAM
P.O. Box 14464
Des Moines, IA 50306-8993

QUESTIONS?

Call: 1-800-906-7610

Underwritten by:

Hartford Life and Accident Insurance Company
Hartford, CT 06155

STEP 1 CONFIRM COVERAGE FOR:

MEMBER AND SPOUSE (S101, S105) MEMBER ONLY (S101)

STEP 2 PLEASE COMPLETE:

Member # _____

Member's Spouse _____
(if enrolling)

Date of Birth _____ Sex M F
(Mo./Day/Yr.)

Spouse's Date of Birth _____ Sex M F
(Mo./Day/Yr.)

Phone Numbers _____

Work (_____) _____

Home (_____) _____

STEP 3 PLEASE SIGN AND DATE:

I hereby confirm my enrollment in the NGAUS Insurance Trust Hospital Income and Short Term Recovery Plan. Please process my Confirmation Form and send me a Certificate of Insurance immediately.

I understand I must be a NGAUS/EANGUS member to be eligible for coverage. I attest that I am age 65 or older and have Medicare or TRICARE. I understand that this plan will not cover Pre-Existing Conditions (conditions for which medical advice or treatment was rendered or recommended by a physician for those being enrolled within 6 months of this new coverage) unless 6 months have passed from the effective date of this new coverage or until I have gone treatment-free for the condition for 6 consecutive months, whichever is earlier. I understand that the above coverage will become effective on the first day of the month following receipt of my Confirmation Form and first premium payment.

SIGNATURE: _____ **DATE:** _____

THIS IS A SUPPLEMENT TO HEALTH INSURANCE AND IS NOT A SUBSTITUTE FOR MAJOR MEDICAL COVERAGE. LACK OF MAJOR MEDICAL COVERAGE (OR OTHER MINIMUM ESSENTIAL COVERAGE) MAY RESULT IN AN ADDITIONAL PAYMENT WITH YOUR TAXES.

MEDICARE AND TRICARE MEET THE MINIMUM ESSENTIAL COVERAGE REQUIREMENT OF THE AFFORDABLE CARE ACT.

¹This policy is guaranteed acceptance, but it does contain a Pre-Existing Condition Limitation. Please refer to the enclosed brochure for more information on exclusions and limitations, such as Pre-Existing Conditions.

AUTOMATIC CHECK WITHDRAWAL REQUEST: By selecting Automatic Check Withdrawal, your premium will automatically be withdrawn from your checking account. Please provide the information requested below.

Checking Account

Routing #: _____ Account #: _____

I request that you pay and charge my account debits drawn from my account by the Plan Administrator to its order. This authorization will stay in effect until I revoke it in writing. Until you receive such notice, I agree that you shall be fully protected in honoring any such debits. I also agree that you may, at any time, end this agreement by giving 30 days advanced written notice to me and to the Plan Administrator. You are to treat such debit as if it were signed by me. If you dishonor such debit with or without cause, I will not hold you liable even if it results in loss of my insurance.

Signature of Premium Payer: _____ **Date:** _____