

## Testimonial – IEEE Member Professional Liability Insurance Program

### **IEEE Member: Joe Redfield**

“As the owner of my consulting business, I was required by one of my clients, a local utility company, to have professional liability insurance with \$500,000 in coverage. Before I could even enter into a contract with them, I had to get a policy set up quickly and provide a certificate as proof to their HR department.

I immediately began looking around for policies. As an IEEE member for close to 40 years, I remembered that IEEE offered it through its member insurance program, so I gave them a call.

From the first call to Mercer, the IEEE Member Professional Liability Insurance Program Administrator, it has been an amazing experience. I was absolutely amazed at the people on the other end of the phone. They were knowledgeable, and they knew exactly what I needed and exactly what I needed to do.

Within a short amount of time, they provided me with three choices with different big named carriers—ones that have been around a long time that I knew I could trust. I also received competitive rate quotes for each one. My Mercer contact immediately helped me with my choices and I got exactly what I needed.

Within less than a week, I had a copy of my certificate and was able to get under contract with my client and start doing business for them.

Since then, one of my other clients required coverage—but a higher amount of \$1 million. The process was easy to increase my coverage limits. I just contacted my Mercer contact and he immediately bumped up my liability policy for relatively little money.

As I look into my future for my consulting services, I know Mercer is going to be my partner for the long haul. I have confidence in them to provide all my professional liability needs on a competitive basis.

I did research other sources for coverage. Some I never heard back from. I also reached out to my standard insurance broker for my car and home and when they did get back to me with some rates, they were significantly more—twice as much—as what the IEEE Member Professional Liability Insurance Program offered.

I’ve been with the IEEE Member Professional Liability Insurance Program through Mercer now for seven years and the renewal process is simple and easy. I get a notice, complete some paperwork and send it in. If I’m busy and I forget to respond right away, I get a follow up call from my Mercer contact. It’s been the same guy—Greg Galbraith—since the beginning. He’s always been there ensuring that things don’t go awry.

With Mercer, I get the personalized attention by someone who is always looking out for me and my company’s best interests. Mercer is also always looking for ways to help optimize my coverage while keeping the price reasonable. This year, my rate actually went down during the renewal process!

Choosing the IEEE Member Professional Liability Insurance Program through Mercer is **ABSOLUTELY** the best thing to do!

I highly **RECOMMEND** the IEEE Member Professional Liability Insurance Program for anyone who owns their own company and needs professional liability insurance!”